

# TOP AGENT

MAGAZINE

**ANNE  
WIENS**



Anne and Tim Wiens have been married since 2000 and have been working together as a real estate team since 2004. Before entering real estate, Anne was working for a large home builder in an administrative position. After several people told Anne she would be good at selling homes, both she and her husband got their licenses. The duo's combined individual strengths have allowed them to thrive as a team. Tim has a background in computers, while Anne has a real knack for sales. "We enjoy different parts of the business," says Anne, "So we both have our different tasks. I'm

more in charge of the sales, while Tim, my Licensed Transaction Coordinator, handles the website and the paperwork." The team is highly adept at handling a number of tasks with their comprehensive skills in marketing, advertising, mass communications, and public relations. Anne and Tim serve Placer, Sacramento, and El Dorado counties in Northern California.

Anne and Tim have a large number of repeat clients, which can be credited to the team's dedication to providing excellent service. "We both work so much and so hard that I



“We love what we do and we try to make every client feel like they’re the only client.”

think our clients appreciate that,” says Anne. “We love what we do and we try to make every client feel like they’re the only client.”

What sets Anne and Tim apart from other real estate teams is their incredible work ethic and focus. “Clients are always asking us if we ever take any time off at all because

we’re always working,” says Anne, “The answer is rarely.” Clients know they can depend on this team of REALTORS® to meet their needs in a timely and professional matter.

In terms of staying in touch with past clients, Anne and Tim will send emails, texts,



or mailings. “We also have a client portal that constantly sends our clients properties,” says Anne. The team advertises both online and offline. “We send a lot of really nice postcards and market updates to our clients,” Anne says.

Anne and Tim have enjoyed a successful career in the real estate business, earning many accolades over the years, including being named in the Top 100 Most Influential Real Estate Agents in California 2016 from Real Estate Executive Magazine. The team has also earned many Five Star Professional Awards, a Coldwell Banker

International Presidents Elite award, and have been recognized by Trulia as one of America’s Best Real Estate Agents. Anne has closed over \$180 million in sales over the span of her career.

Real Estate is a true passion for Anne and Tim Wiens. Anne says her favorite part of the business is the people she’s gotten to work with over the years. “It’s fulfilling helping people. The best part is the friendships you develop with clients after the transactions are done,” she says. Anne still loves looking at homes and immersing herself in the entire real estate process. For





Tim and Anne, their love of the business is shown through the way they expertly handle transactions with their clients.

Giving back to the community is an important part of Tim and Anne's way of life. In the past they've donated to local homeless

shelters and crisis intervention centers. "We try to do as much as we can," says Anne.

Anne and Tim look forward to continuing to provide excellent service to all of their clients. "We love what we do," she says, "And plan to stay in the business for many more years."

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To learn more about Anne and Tim Wiens contact them here:

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